

# Allstate in Virginia



A handwritten signature in black ink that reads "Patty VanLammeren".

Patty VanLammeren  
Field Vice President  
Allstate Insurance  
Company

For more than seven decades, Allstate has built a strong reputation through an unwavering commitment to our customers to be there when families need help protecting their lives, their loved ones, their properties, and their communities. We are proud to provide support to our communities by sponsoring programs that help create safe and vital communities, revitalize neighborhoods, and reduce crime. We also work hard to assist families in achieving their financial dreams by teaching them about smart investment strategies, saving for a college education, and how to plan for retirement.

Our promise to be there extends beyond our customers into community efforts where our years of experience and leadership have a significant impact. By building strong community partnerships, providing financial support for specific programs through individual grants, or through the volunteer efforts of our Exclusive Agents, Personal Financial Representatives and employees, we partner with communities to help create thriving, vibrant places to live. Through The Allstate Foundation, we teach financial literacy to children and adults of all ages; we help low-income families become homeowners for the first time; we teach tolerance and prevention to youth; we build playgrounds to provide a safe environment for children to play; we encourage people to volunteer in their communities and much more. Allstate Insurance Company, The Allstate Foundation, Allstate agencies and our employees take great pride in helping fellow citizens, both in good times and in times of crisis. The values that help guide our business – integrity, caring, dependability, diversity, and performance – are also at the core of our commitment to communities across the Commonwealth. In Virginia and across the country, Allstate is committed to strengthening our communities, protecting our customers, providing a great place to work, and operating our business with integrity. That's our stand and we stand by you!



**Allstate.**  
You're in good hands.

# Allstate in Virginia

---

## Supporting local nonprofit organizations: The Allstate Foundation

In Virginia, The Allstate Foundation provided \$157,700 to nonprofit organizations that serve in one of our three areas of focus: tolerance, inclusion, and diversity; safe and vital communities; and economic empowerment.

### *Tolerance, Inclusion and Diversity*

YMCA of Metro Washington  
West End Center for Youth  
The Greater Roanoke Valley Character Coalition

### *Safe and Vital Communities*

American Red Cross  
West End Center for Youth  
The Greater Roanoke Valley Character Coalition

Ashburn Volunteer Fire & Rescue  
Loudoun County Dept. of Fire & Rescue  
Injury Free Coalition for Kids/Children's Hospital  
Fraternal Order of Police  
Commonwealth of VA Dept. of State Police  
Gloucester Housing Partnership  
Department of Criminal Justice Services  
VA Crime Prevention Association  
VA Museum of Marine Sciences

### *Economic Empowerment*

Total Action Against Poverty  
Junior Achievement of Greater Hampton Roads, Inc.  
Junior Achievement of Central Virginia  
Eggleston Services  
JA of Southwest Virginia

---

## Serving local community organizations: Agency Hands in the Community Grants

The Agency Hands in the Community grant program was created in 2003 to support the local community volunteer efforts of Allstate exclusive agents and Personal Financial Representatives. The Allstate Foundation provides a \$500 grant, on behalf of the Exclusive Agent or Personal Financial Representatives, to deserving organizations across Virginia.

Total number of grants awarded:	<b>42</b>	Total amount given:	<b>\$21,000</b>
---------------------------------	-----------	---------------------	-----------------

---

## Volunteering in the community: Helping Hands

More than 50 percent of Allstate employees participate in volunteer activities through the company's Helping Hands program. They paint homes; rehab parks and play areas for children; work in soup kitchens; spend time with seniors; conduct food, clothing and school supply drives; collect blankets and food for distribution to the homeless and more.

Allstate employees, agents and financial representatives in Virginia enjoy volunteering their time in a number of ways. They support fundraising events for athletic clubs, bands, civic clubs and nonprofit organizations. Many work with sororities, fraternities and alumni associations that volunteer in local communities. Some volunteer for medical research organizations to help create a better quality of life for people with critical illnesses. Many employees and agents volunteer through their local churches. A number of employees volunteer as mentors in local schools and some serve at organizations that provide tolerance and prevention education for youth.

The Allstate Helping Hands program, which is celebrating 28 years of community service, has been recognized for bringing care and compassion to communities all across the nation.

Total number of grants awarded:	<b>10</b>	Total amount given:	<b>\$5,000</b>
---------------------------------	-----------	---------------------	----------------

---

## Working for our customers: Allstate Employees and Agents

Total number of employees:	<b>1,611</b>
Total number of agents*:	<b>315</b>

\*Includes full-time Exclusive Agents and Personal Financial Representatives

## Protecting consumers: Autos and Dwellings Insured

Total number of autos insured:	<b>585,218</b>
Total number of dwellings* insured:	<b>266,095</b>

\*Dwellings include homeowners, condos, and renters

---

## Investing in local communities: 2004 Municipal Bond Holdings **\$358,695,098**

---

## Contributing to charitable causes: Allstate Giving Campaign

The Allstate Giving Campaign is dedicated to helping improve the quality of life for those in need through donations to charitable organizations around the country. The annual Giving Campaign allows Allstate employees, agents and Personal Financial Representatives the opportunity to personally make a difference in their local communities. In addition to the personal donations of employees, agents and Personal Financial Representatives, Allstate donates a 15 percent matching donation to their local charities and another 5 percent match to local United Way organizations.

In 2004, Allstaters in Virginia, West Virginia, Maryland, Washington, D.C. and Delaware donated a combined \$71,477 to their favorite local charities.