

# Allstate in Vermont



Allstate has built its reputation on the promise to be there when customers need help protecting their lives, families, property and communities. We help people through times of loss and we help them achieve financial security.

In 2004 we had one hundred percent participation in our Agency Hands In the Community (AHIC) program. This means that many agents and exclusive financial specialists who volunteer with nonprofit organizations requested and received a \$500 AHIC grant. These individuals really live the "Good Hands®" promise and give back to their communities.

Our employees are also very active in the community and reinforce the Company's pledge to being good corporate citizens. This year employees raised funds for a local hospice, conducted holiday toy drives, collected winter coats, donated Thanksgiving food baskets and volunteered with Habitat for Humanity. This just represents some of the things we do in the Northeast Region and the Northeast Claims Service Center. Additionally, we had a tremendous response to our employee Giving Campaign.

The values that help guide our business – integrity, caring, dependability, diversity and performance – are also at the core of our commitment to Vermont communities that make our success possible. We encourage you to connect with us so we can continue to financially support the communities you live in.

*Joseph J. Richardson, Jr.*

Joseph J. Richardson, Jr.  
Field Vice President



**Allstate**  
You're in good hands.®

# Allstate in Vermont

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## Supporting local nonprofit organizations: The Allstate Foundation

Total dollar amount disbursed for Vermont: \$1,440

### *Safe and Vital Communities*

Champlain Islands Parent Child Community  
Center, Alburg, VT – John Colburn

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## Seize the Day...No One Walks the Path Alone

Living with any serious disease can be difficult and challenging and for one Vermont Allstate agent, taking action was the only option.

Two years ago, Mike Parolin joined the Susan G. Komen Breast Cancer Three Day walk to help raise money after his sister Luanne was diagnosed with the devastating disease. "You never really fully understand the emotional anguish you feel until it happens to someone you love," Parolin says.

Members of Mike Parolin's family – including daughter Katie; brother Scott Parolin, an Allstate Agent in South Portland, Maine; their sister Luanne; and niece Joanna – formed a team and with each step were one step closer to finding a cure. In 2004, Team Parolin raised more than \$12,000 for cancer research.

"Today, I continue to reach out to hold the hands of others with cancer knowing that our shared journeys bind us for life," Parolin says. "I believe when you commit to a worthy cause, the world will conspire to assist you."

Indeed the Parolin family has learned that good things can come from some of life's most difficult journeys.

An Allstate agent since 1986, Parolin has earned his LUTCF, ChFC and CFP industry designations.

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## Serving local community organizations: Agency Hands in the Community Grants

The Agency Hands in the Community award was created in 2003 to support the local community volunteer efforts of Allstate Exclusive Agents and Personal Financial Representatives. This award includes a \$500 grant from The Allstate Foundation. Grants are awarded to nonprofit organizations that seek to improve the quality of life in communities across Vermont.

Total number of grants awarded:

**20**

Total amount given:

**\$10,000**

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## Volunteering in the community: Helping Hands

Allstate created the Helping Hands Program in 1976 to bring together and formalize existing volunteer efforts of employees and agents countrywide. The Helping Hands Program is a natural extension of the already strong partnerships that exist with local community groups. Volunteer efforts range from renovating and rehabilitating homes, working in soup kitchens, conducting food and clothing drives to tutoring adults and children.

For Allstate employees in the Northeast Region, "You're in Good Hands with Allstate®" is more than a company slogan; it's a way of life. Through volunteer efforts, employees put time, energy, expertise and compassion behind community projects, making a significant impact in the lives of those they touch.

In 2004, employees continued to give back. Some took advantage of our Helping Hands \$500 grants that recognize their outstanding efforts with nonprofit organizations in their communities. In addition, the Region disbursed \$3,000 to our employees for their nonprofit organizations.

The Allstate Helping Hands program has been recognized for bringing care and compassion to communities all across America.

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**Working for our customers:  
Allstate Employees and Agents**

Total number of employees: **12**  
Total number of agents\*: **40**

**Protecting consumers:  
Autos and Dwellings Insured**

Total number of autos insured: **48,010**  
Total number of dwellings\* insured: **17,488**

\*Includes full-time Exclusive Agents and Personal Financial Representatives

\*Dwellings include homeowners, condos, and renters

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**Investing in local communities: 2004 Municipal Bond Holdings \$68,705,000**

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**Contributing to charitable causes: Allstate Giving Campaign**

Our Good Hands® Promise extends outside the corporate office in our region. Each September employees and agents donate through the annual Allstate Giving Campaign, a voluntary contribution program with a corporate match. Countrywide, more than 47 percent participated in the program last year and we enjoyed over 78 percent local participation in the Northeast Region. The campaign is enhanced by Allstate's addition of monies to the United Way.

Northeast Region employees, agents and financial professionals gave generously with \$94,543 collected in the 2004 Giving Campaign. Allstate then donates a 15 percent matching contribution across the board, with an additional five percent being sent to all major metropolitan United Ways.

The impact of these donations is felt far and wide. Allstate employees, agents and financial professionals consistently make a difference in the lives and the communities they touch. Our support of the Giving Campaign is just one way we show our care and compassion every day.

