

Allstate in California



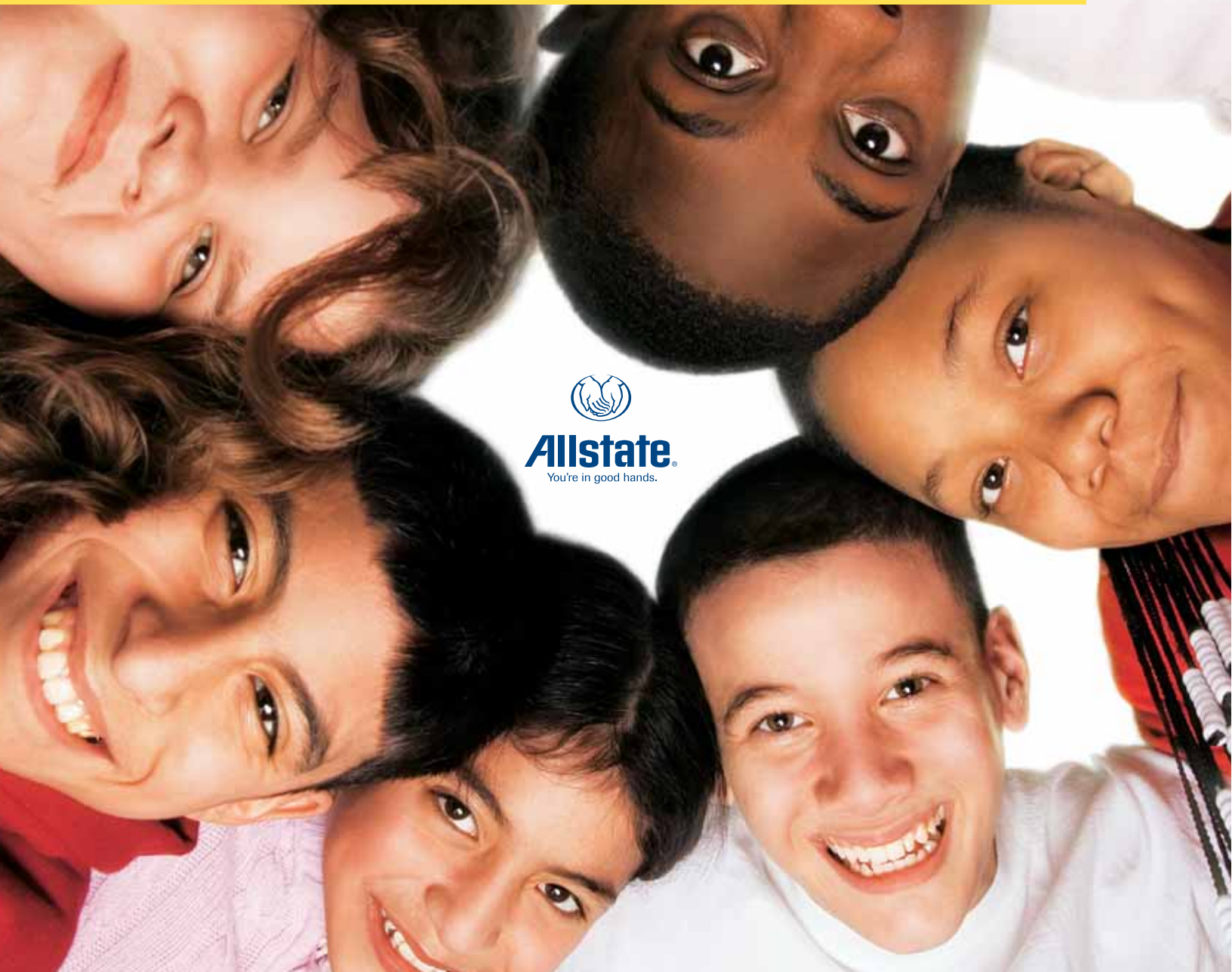
For more than seven decades, Allstate has built its reputation on promising to be there when customers need help to protect their lives, families and property. We help people through times of loss. We help them achieve financial security and realize their dreams. Our promise to be there extends beyond our customers to the communities where we work and live. We're committed to providing financial support for specific programs, through individual grants, or through the volunteer efforts of our exclusive agents and employees.

We take great pride in the programs we've helped put in place in California. Programs funded by The Allstate Foundation teach tolerance to our youth, foster safe and vital communities, and promote financial independence. These are issues that affect us all. We are also keenly aware of the unique needs of California communities. When 15 major wildfires ravaged Southern California between October 27 and November 6, 2003, Allstate agents, claim representatives, employees, and volunteers were on the front lines, fulfilling our promises, listening, and lending a steady shoulder for our customers to lean on. In this last year following the wildfires, we were engaged in many activities to help the communities affected by the fires. We donated \$1 million in Allstate Foundation grants to 15 nonprofit agencies to aid the victims and help rebuild communities in the devastated areas. We forged a strong partnership with the San Bernardino National Forest Association, and our agents and employees are working closely with the Fire Safe Councils throughout the state to help make homeowners more aware of making the areas around their homes "fire safe."

As you can see, both here in California and across the country, Allstate is dedicated to strengthening our communities, protecting our customers, providing a great place to work and operating our business with integrity. That's our stand.

A handwritten signature in black ink, appearing to read "R. Barge III".

Robert H. Barge III
Field Vice President
Allstate Insurance
Company



Allstate in California

Supporting local nonprofit organizations: The Allstate Foundation

In California, in addition to \$1 million in wildfire relief grants given to 15 nonprofit organizations to the assist with the rebuilding of communities in Southern California, The Allstate Foundation provided \$660,000 in support to nonprofits that serve in one of our three areas of focus: tolerance, inclusion, and diversity; safe and vital communities; and economic empowerment.

Tolerance, Inclusion and Diversity

Black Aids Institute – Los Angeles
Boys & Girls Club of the North Valley Chico
California Center – Sacramento
California State University Sacramento
Sacramento
Center for Training and Careers – San Jose
Community Association for Rehabilitation
Palo Alto

Gay & Lesbian Alliance Against Defamation
Los Angeles
Hidden Villa – Los Altos Hills
Julian Pathways – Julian
League of Volunteers – Newark
Museum of Tolerance – Los Angeles
New Conservatory Theatre – San Francisco
Oakland Unified School District – Oakland
Operation Unity – Marina Del Rey

Teen Line – Los Angeles
The Survivor Project – Santa Rosa
YMCA of San Diego County – Oceanside
Youth Mentoring Connection – Los Angeles

Safe and Vital Communities

American Red Cross – Fresno
American Red Cross Tulare-Kings Chapter
Visalia
Banning Partners for a Revitalized
Community – Banning
Bayside Community Center – San Diego
Big Brothers Big Sisters of Monterey County
Monterey
Boys & Girls Club of Desert Hot Springs
Desert Hot Springs
California Fire Safe Council – Glendora
Center for Youth Citizenship – Mather
Childhood Injury Prevention Center
(LA BioMed) – Torrance
City of Los Angeles – Los Angeles
Concerned Resources & Environmental
Workers – Ojai
Destiny Arts Center – Oakland

Fire Safe Council of Nevada County
Nevada City
Kidpower, Teenpower, Fullpower
Santa Cruz
Law Enforcement Chaplaincy – Sacramento
Local Initiatives Support Corporation (LISC)
Los Angeles
Los Angeles Police Reserve Foundation
Los Angeles
McNear Elementary School – Petaluma
Neighborhood Housing Services Inland
Empire – San Bernardino
Neighborhood Housing Services of
Orange County – Anaheim
Neighborhood Partnership Housing Services
Montclair
Omega Boys Club – San Francisco
Peninsula Habitat for Humanity
Redwood City
People for Trees – San Diego

Play It Safe, Inc. – Fresno
Rogers Middle School – San Jose
Sacramento Neighborhood Housing
Services – Sacramento
San Bernardino National Forest Association
San Bernardino
San Juan Unified School District – Carmichael
Search Dog Foundation – Ojai
Southern California NeighborWorks
Insurance Partnership – Encino
Soroptimist International of Poway – Poway
STAND! Against Domestic Violence
Concord
Tree Musketeers – El Segundo
Volunteer Center of Napa Valley – Napa

Economic Empowerment

Boys & Girls Club of National City
National City
Brother Benno's Foundation – Oceanside
California State University Chico – Chico
Community Housing Works – Escondido
Gay & Lesbian Center – Los Angeles
Inglewood Neighborhood Housing Services
Inglewood
Junior Achievement of Silicon Valley &
Monterey – Santa Clara

Junior Achievement of Southern California
Los Angeles
Mid-Peninsula Boys & Girls Club
San Mateo
Mission Community Services Corporation
San Luis Obispo
New Economics for Women – Los Angeles
Olive Crest – Santa Ana
Operation Hope – Los Angeles
Pasadena Neighborhood Housing Services
Pasadena

Pediatric Therapy Network – Torrance
Sacramento Mutual Housing Association
Sacramento
St. Joseph Center – Venice
The Bread Project – Oakland
Women's Care Cottage – Universal City
Women's Initiative – San Francisco

Serving local community organizations: Agency Hands in the Community Grants

The Agency Hands in the Community award was created in 2003 to support the local community volunteer efforts of Allstate Exclusive Agents and Personal Financial Representatives. This award includes a \$500 grant from The Allstate Foundation. Grants are awarded to nonprofit organizations that seek to improve the quality of life in communities across California.

Total number of grants awarded:	200	Total amount given:	\$100,000
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Volunteering in the community: Helping Hands

For Allstate employees in California, "You're in Good Hands with Allstate®" is more than a company slogan – it's a way of life. Through their volunteer efforts, they put time, energy, expertise and compassion behind community projects, making a significant impact in the lives of those they touch. More than 50 percent of Allstate employees participate in volunteer activities through the company's Helping Hands program, which is celebrating 28 years of community service. With more than 200 committees countrywide, 24 right here in California, Helping Hands volunteers can be found painting homes, rehabbing parks and buildings, working in soup kitchens, spending time with seniors, reading to children and conducting food and clothing drives throughout local communities during the year.

For the seventh year in a row, Allstate's Helping Hands volunteers participated in the Insurance Industry Charitable Foundation's Bridge Week – a nine-day event where the industry sets competition aside to focus on helping charities across the state. Each year, insurance industry volunteers donate nearly 10,000 hours during the nine days of Bridge Week to complete a variety of projects in local communities. In 2004, Allstate's volunteer participation accounted for 20 percent of the volunteer projects completed in California and contributed over \$33,000 in volunteer labor.

Employees who volunteer more than 40 hours annually to a nonprofit organization are eligible to present an Allstate Foundation grant of \$500 to the organization.

Total number of grants awarded:	17	Total amount given:	\$8,500
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Working for our customers: Allstate Employees and Agents

Total number of employees:	1,576
Total number of agents*:	1,343

Protecting consumers: Autos and Dwellings Insured

Total number of autos insured:	1,940,911
Total number of dwellings* insured:	1,099,963

*Includes full-time Exclusive Agents and Personal Financial Representatives

*Dwellings include homeowners, condos, and renters

Investing in local communities: 2004 Municipal Bond Holdings **\$4,795,482,904**

Contributing to charitable causes: Allstate Giving Campaign

California employees, agents and financial professionals give generously to charitable causes with Allstate offering a 15 percent matching contribution. In 2004, Allstate employees, agents and financial professionals donated \$4,320,825.

Allstate employees, agents and financial professionals consistently make a difference in the lives and the communities they touch.

